

Auto Product Line Addendum

THIS AUTO PRODUCT LINE ADDENDUM ("Product Line Addendum") forms an integral part of the Agreement between Dealer and Axiom to which it is attached.

- **1. Authorization.** Axiom hereby authorizes the Dealer to market the below Programs for the applicable Products, on behalf of Axiom, to its Customers.
- **2. Rates.** Rates for the Products listed below are provided in Axiom's Rate Card, which is hereby incorporated by reference and shall be deemed to have the same force and effect as though fully set forth herein.
- **3. Binding Effect.** Dealer understands that any sale of the Product set forth in this Product Line Addendum Booklet will be interpreted as Dealer's acknowledgment and acceptance of all terms and conditions contained within this Addendum and the corresponding forms, with or without Dealer's signature.
- **4. Updates** Dealer understands and agrees that the terms set forth in this Product Line Addendum Booklet and the applicable rate card are subject to change from time to time by Axiom upon notice (electronic or written) to Dealer.
- 5. Claims. Axiom shall review, adjust, and settle claims for covered repairs which are approved by Axiom under the associated Product Agreement, and shall advise the dealer, repair facility or service provider, as applicable, of the proper disposition of such claims. The dealer, repair facility, service provider or Purchaser, as is appropriate, shall be reimbursed for the reasonable cost of covered repairs to the extent provided under the Product Agreement and this Agreement. Axiom shall have sole discretion regarding repairs to be made under the Product Agreement, including whether the repairs shall be made with new, re-manufactured or Like Kind and Quality (LKQ) parts. Parts and Labor. The reasonable and customary charges for parts and labor necessary to repair or replace the covered parts. These charges shall not exceed the manufacturer's suggested retail price for parts and labor allowances derived from nationally recognized labor time allowance publications. Alldata is Axiom's default guide.
 - Diagnostic time will not be paid for those conditions where the proper repair is not a covered repair or is readily apparent to the normal senses of sight, touch, smell, and/or sound.
- 6. Eligibility. Unless otherwise noted in the vehicle eligibility requirements listed below ("Vehicle Eligibility"), the Programs apply to all new and pre-owned vehicles. Exclusions can be found in the Program Form (Contract). Vehicle Service Contracts (VSC) must be sold at time of vehicle purchase or within 30 days and 1,000 miles left on the manufacturer's warranty. Certified Preowned (CPO) programs can be offered at time of vehicle purchase only. All other programs must be sold at time of vehicle purchase, unless the Dealer qualifies for Service Drive Sales (see Service Drive section for details).
- 7. **Programs.** Dealer agrees to market the below Programs in accordance with the terms of the Agreement, the applicable Product Agreement(s) and the Product eligibility, guidelines, exclusions, and restrictions set forth below:

-Product Line Addendum Booklet Attached-



Auto Product Line Addendum Booklet

<u>Product Name</u>	<u>Vehicle Eligibility</u>	Program Guidelines
	GENERAL PROGRAMS	
SUBSCRIPTOIN VEHICLE SERVICE	 Private passenger vehicle current model year minus 6 years Excluded Makes (for Paint and & Fabric) Aston Martin, Bentley, Ferrari, Ford GT, Lamborghini, Lotus, Maybach, McLaren, Rolls Royce 	1-7 Year Terms Available
LEASE EXCESS WEAR & TEAR	 Applies to Current Model Year Plus 2 Previous Model Years Vehicles Must Have Less Than 20,000 Miles on the Odometer Lease Vehicles or Residual Base Finance Agreements 	 Lease turn-in window: 1 year prior to/1 year after original lease termination date
PAYMENT PROMISE	 Must qualify for traditional loan/lease Must be employed and working at least 30 hrs/week for past 6 months at time of application Must pay at least 2 monthly payments before customer can submit a claim Must be current on payments Must qualify for unemployment benefits 	 Preload 12-month term Existing dealers must sell minimum 10 Bundles or 10 VSCs/per month
PREPAID MAINTENANCE	 Essential & Premium Maintenance Plan interval spoilage revenue participation for dealers producing 10+ contracts per month Premium Plan: Vehicles with less than 80,000 miles on odometer at the time of sale Essential Plan Vehicles with less than 150,000 miles on odometer at the time of sale 	 Coverage options 1-5-year terms available 3 Essential Maintenance Plan reimbursement levels: Conventional Blended Synthetic/Diesel
ROADSIDE AND REVOLUTION ROADSIDE	 Current Model Year +12 Years 150,000 Maximum Miles at Time of Sale 	SAME AS GENERAL GUIDELINES OUTLINED ABOVE
SERVICE DRIVE SALE	 Applies to VSC (except Ultralux) sold after the original sale date to walk-in customers Applicable vehicles: Less than 30 days or 100 miles remaining of factory warranty or Vehicle is out of factory warranty Exclusions: Pre-existing conditions are not covered. 	 Standard program eligibility guidelines apply for the following: VSC, Tire & Wheel (\$50 cosmetic surcharge option), Revolution Wheel, Paintless Dent Repair and Key/Fob Validation Period of 30 days and 1500 miles Claims can NOT be filed during this time Completed Inspection Sheet Required
WINDSHIELD REPAIR & REPLACE	 Private passenger vehicle current model year minus 6 years. Excluded Makes: Bugatti, Koenigsegg, Pagani, Panoz, Vehicles with MSRP +\$1 million 	 1-7 Year Term Available Windshield Protection Limited Warranty - windshield treatment must be applied.



GUARANTEED ASSET PROTECTION (GAP) PROGRAMS

- For all GAP Programs, the following general eligibility and guidelines apply, unless noted below:
 - o Standard GVWR Max: 12,500lbs
 - o Commercial GVWR Range/Max: 12,501 15,000lbs (See GAP Commercial for range/max); Ford, Ally, Chase and Wells Fargo Max: 12,500 lbs)
 - o Term of Coverage Max: 96 months (See GAP Non-Franchise for term max)
 - o Finance Contract Term Max: 96 months (See GAP Non-Franchise for term max)
 - o Max Benefit: \$50,000
 - Commercial Use Surcharge: \$50 (non-cumulative) (Excluding GAP Commercial and Exotic)
 - Commercial Option N/A FMCC (Excluding Commercial)
 - o Excluded makes:
 - · Aston Martin, Bentley, Daewoo, Ferrari, Lamborghini, Lotus, and Rolls Royce (See GAP Exotics for excluded makes)
 - o Excluded use:
 - · Taxicab, public omnibus, jitney or sightseeing conveyance, or for carrying goods for compensation or hire (delivery &/or multiple drivers) (Except GAP Commercial)

	· Taxicab, public omnibus, jitney or sightseeing conveyance, or for carrying goods for compensat	ion or hire (delivery &/or multiple drivers) (Except GAP Commercial)
GAP (COMMERCIAL)	 Commercial GVWR Range: 1 - 33,001+ GVW Light Duty - passenger vehicles, light trucks, full-size pickups, SUVs, mini-vans, and full-size vans. Any vehicle with 4 tires labeled as the following: Class 1 (GVWR 6,000 lbs or less) or Class 2 (GVWR 6,001-10,000 lbs) Medium Duty - mid-size vehicles, small and medium school/transit buses, delivery trucks, parcel trucks, refrigerated and box trucks, utility vehicles, motorhomes, ambulances, small dump trucks, flatbed and stake trucks, and landscape trucks. Any vehicle with 6 or more tires labeled as the following:	Amount Financed Max: Unlimited
GAP WITH EXOTICS	 Exotic includes the following unless over \$500K Aston Martin, Bentley, Daewoo, Ferrari, Lamborghini, Lotus, Maserati, Rolls Royce Includes Rideshare (Uber, Lyft, etc.) Excluded Makes: Bugatti, Koenigsegg, Panoz, Pagani, and vehicles with financed amount +\$500k 	 Franchise Dealership Program 2 Rate Classes Amount Financed Max: \$500,000
GAP (FRANCHISE)	 Includes Rideshare (Uber, Lyft, etc.) <u>Exclusions:</u> Maserati Excluded unless dealer offers VSC program as well 	Amount Financed Max: \$200,000
GAP (NON-FRANCHISE)	SAME AS GENERAL GUIDELINES OUTLINED ABOVE	 Term of Coverage Max: 84 Months Finance Contract Term Max: 84 Months Amount Financed Max: \$200,000



PAINT AND FABRIC PROGRAMS For Paint and Fabric Programs, the general eligibility and guidelines apply, unless noted below: Private passenger vehicle model year minus 6 years (see below for excluded vehicles) 1 – 7 Year Terms available (1-4 for Commercial Paint) Windshield claims will require photos of the damage Vehicles with matte finish are excluded PAINT & FABRIC **Excluded Makes:** o Aston Martin, Bentley, Ferrari, Ford GT, Lamborghini, Lotus, Maybach, (CALTEX) & SAME AS GENERAL GUIDELINES OUTLINED ABOVE McLaren, Rolls Royce PAINT & FABRIC PAINT & FABRIC (ULTRALUX SAME AS GENERAL GUIDELINES OUTLINED ABOVE CERAMIC) PAINT, FABRIC **Exclusions:** SAME AS GENERAL GUIDELINES OUTLINED ABOVE o Exotic vehicles are excluded & WINDSHIELD COMMERCIAL Commercial vehicles as defined on contract • 12 month preload options PAINT, FABRIC **Exclusions:** Vehicles above \$150,000 MSRP WINDSHIELD (with o Exotics above \$100K MSRP OPTIONS) & OEM SAME AS GENERAL GUIDELINES OUTLINED ABOVE WINDSHIELD (with OPTIONS)



	LIMITED POWERTRAIN WARRANTY PROGRAMS	S
NATIONWIDE LIMITED LIFETIME WARRANTY	 Asian, Domestic, VW/Mini/Volvo Maximum Miles at Sale: 49,999 	 Commercial Use N/A Deductible Options: \$100 OR \$250
LIMITED POWERTRAIN WARRANTY AND LIMITED POWERTRAIN W/ AC	 Preowned vehicles: Current model year + 15 prior model years 0 - 250,000 miles on odometer at Time of Sale 	 3 Terms: 3 mos/5K miles, 6 mos/6K miles, and 12 mos/12K 3 Rate Classes Minimum Monthly Production (10) Axiom Claim Liability Elimination Period (10 days) Dealer Accepts All Repair Liability During Axiom Claim Elimination Period Deductible Options: \$100 (disappearing) OR \$250
POWERTRAIN PREMIER WARRANTY	 Preowned vehicles: Current model year + 15 prior model years 0 - 200,000 miles on odometer at Time of Sale Excluded Vehicles: Acura NSX, Audi R8/W12/A8L, BMW Alpina/M3/M5/M6, Chevrolet Corvette ZR-1/Z06/427, Chrysler Prowler, Dodge Hellcat/Viper, Ford GT/Raptor/Harley, Honda FCX, Lexus LF-A, Mercedes Benz AMG/SLR/SLS, Nissan GT-R/LEAF, Volkswagen Eurovan 	 3 Terms: 36 mos/50K miles, 48 mos/85K miles, 50 mos/100K 4 Rate Classes Deductibles: Standard Deductible: \$250 Optional Deductible: \$100 (with \$50 surcharge) Surcharges: Optional Surcharge:



REVOLUTION DRIVE LIMITED LIFETIME WARRANTY	 Maximum Miles at Sale: 80,000 Excluded Vehicles: Acura NSX, Audi (R8, W12, A8L), BMW Alpine, Chevrolet Corvette (ZR1, Dodge Viper, Hellcat), Ford (GT, Mustang Saleen, Focus Electric), Honda (FCX - Hummer H1, H3), Landover, Lexus LFA, Maserati, Mercedes (AMG, SLR, R, S,SL,SLK SLS), Nissan (GTR, Leaf), Porsche (991, Cayenne Hybrid, Panamera), VW Eurovan, Tesla - Incomplete Chassis, Exotic 	 3 Rate Classes Deductibles Options: \$100 disappearing OR \$250 (not disappearing) Customer Returns to Selling Dealership if Within 50 miles
REVOLUTION WHEEL LIMITED PRODUCT WARRANTY	 Current model year (2019) + 5 prior model years. CLASS A includes all makes all models not listed in Class B CLASS B includes Acura, Alfa Romeo, Audi, BMW, Cadillac, Infiniti, Jaguar, Land Rover, Lexus, Mercedes, Mini, Porsche, Saab, Scion, Smart, Volvo, VW CLASS C includes all vehicles not listed in Class A & B \$85,000-\$500,000MSRP/NADA. Class A & B +\$300,000 	1-7 Year Term3 Rate Classes

THEFT PROTECTION PROGRAMS

- For Theft Protection Programs, the general eligibility and guidelines apply, unless noted below:
 - o 2 benefit options
 - o Access to the COVI customer application
 - o Transferable (administration fee applies)
 - 1 6 Year Terms Available (see Catalytic Converter Theft Program for term)
 - Non-cancelable
 - o 1 year preload (Catalytic Converter Theft)

Theft deterrent product must be applied prior to sale (Catalytic Theft Programs)

RECOVERED PLUS THEFT AND THEFT WRAP	SAME AS GENERAL GUIDELINES OUTLINED ABOVE	SAME AS GENERAL GUIDELINES OUTLINED ABOVE
CATALYTIC CONVERTER THEFT	SAME AS GENERAL GUIDELINES OUTLINED ABOVE	2-7 Year Upsell
CATALYTIC CONVERTER NY AND CA ONLY	SAME AS GENERAL GUIDELINES OUTLINED ABOVE	 2-7 Year Upsell In CA, Caltex is the warrantor In NY, Dealer is the warrantor
THEFT SYSTEM LIMITED WARRANTY	SAME AS GENERAL GUIDELINES OUTLINED ABOVE	SAME AS GENERAL GUIDELINES OUTLINED ABOVE



REVPROTECT PROGRAMS				
PAINTLESS DENT REPAIR				
PDR	Applies to New and Pre-Owned Vehicles	1 rate class		
. 5	7 Applied to New and 110 Commed Temples	1-7 year terms available		
	KEY FOB PROGRAM			
KEY FOB	Applies to New and Pre-Owned Vehicles	4 rate classes		
	Excluded Vehicles: any vehicle not listed on the corresponding class	1-7 year terms available		
guide WINDSHIELD REPAIR PROGRAM				
WINDSHIELD REPAIR	Applies to New and Pre-Owned Vehicles			
TIRE AND WHEEL PROGRAMS				
	Applies to New and Pre-Owned Vehicles	10 rate classes		
TIRE AND WHEEL/	Excluded Vehicles: any vehicle not listed on the corresponding class guide, vehicles over \$500K MSRP	If product is sold on non-eligible vehicles/tires, dealer must refund contract		
TIRE AND WHEEL		holder the retail rate paid		
WITH COSMETIC		1-7 year terms available		
		6 Year Term: Vehicles under 50K miles at inception		
		7 Year Term: Vehicles under 10K miles at inception		
	BUNDLE PROGRAMS			
	Applies to New and Pre-Owned Vehicles	10 rate classes		
PRO BUNDLE	Excluded Vehicles: any vehicle not listed on the corresponding class guide, vehicles over \$500K MSRP	1-7 year terms available		
		6 & 7 year terms available on new or preowned (under 25,000 miles)		
		10 rate classes		
CORE BUNDLE		1-7 year terms available		
		1-7 year terms available		



CERTIFIED PREOWNED (CPO) VEHICLE SERVICE CONTRACTS & VEHICLE SERVICE CONTRACT (VSC)

For Vehicle Service Contract Programs, the general eligibility and guidelines apply, unless noted below:

- Vehicle class and rates will be determined per the applicable Axiom class guide and rate card (FL dealers are subject to FL rate guidelines)
- Includes deductible options.
- Reimbursement rates:
 - o Parts reimbursement for all claims shall be up to the Manufacturer's Suggested Retail Price (MSRP) with parts purchased from an outside source reimbursed at cost plus 30%, not to exceed MSRP
 - Labor reimbursement for all claims at franchised selling dealers shall be equal to the dealer's authorized labor rate as approved by the vehicle manufacturer and substantiated by one of the following (labor reimbursement will be paid at \$0 until documentation listed above is received by Axiom)
 - Letter or email from the manufacturer, credit memo, or warranty repair order
 - Labor reimbursement for all claims at independent selling dealers shall be paid at a pre-negotiated labor rate

	o Covered component repairs sublet by the Agent shall be reimbursed at 10% over Agent cost and v	vehicles sublet by the Agent shall be reimbursed at Agent cost (no markup)
CPO PLATINUM WRAP	 CPO Program 1-Hyundai/ Kia w/ 0-60K Miles on Odometer CPO Program Honda/ Mazda/ Nissan/ Toyota/ Subaru w/ 0-80K Miles on Odometer 	5 rate classes
LAND ROVER CPO WRAP	 Land Rovers only 0-50K Miles on Odometer at Time of Sale 	6-8-year terms available (from original in-service date)
REVOLUTION STANDARD AND ELECTRIC	 Standard coverage is for new (current model year + 4 prior w/ 0 - 49,000 miles) Preowned (current model year + 12 prior w/ less than 125,000 original miles) Wrap (only available for Franchise Dealers) is for new with 0 - 60,000 miles Terms - Inception date or Jan 1 of model year and zero miles High Mileage (select dealerships) is for current model year + 12 w/ less than 175K miles RevWear (only offered with Platinum coverage) is for current model year + 2 prior with 0-25,000 miles (Max VSC term of 84 months) 	 Standard/Wrap/Preowned – 10 rate classes & High Mileage – 7 For Wrap coverage, vehicle must be under factory warranty Optional Coverage for Mobility (\$350) It is Dealer's responsibility to provide customer with owner's manual and/or manufacturer's recommendations for the Vehicle
REVOLUTION TECHNOLOGY	 New means current model year + 4 prior model years w/ 0 - 49,000 miles Pre-owned means current model year + 8 model years w/ 0-125,000 miles 	5 Rate Classes
REVOLUTION ULTRALUX	 New means current model year + 4 plus 2 mos/12K mi. remaining on OEM warranty Pre-Owned means current model year + 12 (36-month is current + 4 years) 	SAME AS GENERAL GUIDELINES OUTLINED ABOVE
TREKSHIELD	 Current +15 Model Years (Classes 1 & 2) or Current +12 Model Years (Classes 3 & 4) Ultimate Coverage- Mile range for 24/30K coverage or less:	Surcharges:



	Vehicles up to 20 years old and 200,000 miles	
	Ultimate Coverage-	
	 Mile range for 48/60K coverage or less: 	
	· 0 – 125,000 (Classes 1 and 2) or 0 – 100,000 (Class 3)	
	 Mile range for 60/75K coverage: 	
	· 0 – 100,000 (Classes 1 and 2) or 0 – 80,000 (Class 3)	
	 Mile range for 72/75K coverage: 	
	· 0 – 100,000 (Classes 1 and 2) or 0 – 60,000 (Class 3)	
	 Mile range for 72/100K coverage: 	
	· 0 –80,000 (Class 1) or 0 – 60,000 (Classes 2 and 3)	
	 Mile range for 84/125K coverage: 	
	· 0 – 80,000 (Class 1) or 0 – 60,000 (Class 2) or 0 – 40,000 (Class 3)	
	Premium Coverage-	
	 Mile range for 48/60K coverage: 	
	· 0 - 175,000 (Classes 1 and 2) or 0 - 100,000 (Class 3)	
	 Mile range for 60/75K coverage: 	
	· 0 - 125,000 (Classes 1 and 2) or 0-80,000 (Class 3)	
	 Mile range for 72/75K coverage: 	
TREK 23	· 0 – 125,000 (Classes 1 and 2) or 0 – 60,000 (Class 3)	
THER 23	 Mile range for 72/100K coverage 	
	· 0 – 80,000 (Class 1) or 0 – 60,000 (Class 2 and 3)	
	 Mile range for 84/125 coverage: 	
	· 0 – 80,000 (Class 1) or 0 – 60,000 (Class 2) or 0 – 40,000 (Class 3)	
	Standard Coverage-	
	 Mile range for 3 – 24 month coverage: 	
	· 0 – 200,000 (Class 1)	
	Excluded Vehicles:	
	 Models: Audi E-Tron, BMW I-Series, BMW M-Series, Mercedes AMG, Mercedes 	
	Sprinter, Acura NSX, Hyundai Nexo, Infiniti Q45, Mazda RX8, Mitsubishi	
	3000GT/Lancer/OZ Rally/Ralliart, Nissan 300 Series/GT-R/NV, Scio FRS, Subaru	
	BRZ/WRX/XT6, Chevrolet Corvette (Z models), Chrysler Crossfire/Portal, Dodge	
	Hellcat/Scat Pack/Sprinter/Stealth/Viper, Ford Cobra/Lightning/Mach	
	2/Merker/Roush/RS/Shelby Packages/SVT/Transit Connect, Hummer H1, Jeep	
	Trackhawk, Plymouth Prowler, Ram Pro Master Packages	
	 Makes: Alfa Romeo, Aston Martin, Bentley, Bugatti, Ferrari, Lamborghini, 	
	Lancia, Land Rover, Lotus, Maserati, Maybach, McLaren, Peugeot, Porsche,	
	Renault, Rolls-Royce, Saab, Smart, Yugo, Daewoo, Daihatsu, Avanti, Karma,	
	Sterling, Tesla	



	AXIOM CONNECTED	
VZZBEE	4 SUBSCRIPTION Product Options: VSC Asian, Domestic, European 12 model years or less 0-200,000 miles at inception Tire and Wheel Asian, Domestic, European, Commercial Classes 1-8 12 model years or less 0-80,000 miles at inception Key & Battery All vehicles 12 model years or less 0-80,000 miles at inception Hi-Tech All vehicles Commercial Classes 1-8 12 model years or less 0-80,000 miles at inception Hi-Tech All vehicles Commercial Classes 1-8 12 model years or less 12 model years or less Commercial Classes 1-8 12 model years or less Direct to Consumer/Business Development Center Seller Customized Branded	REQUIRES SEPARATE AXIOM CONNECTED AGREEMENTS. SEE AXIOM SALES REP FOR DETAILS.